

real challenges.
real answers. SM



firm facts

A full-service firm with more than **170 services/industries**

800 attorneys nationwide

20 offices spanning the country from Los Angeles to New York

7 focus areas business litigation, financial services, health care, intellectual property, labor & employment, mid-market corporate and real estate

You expect lawyers to be good legal technicians. Shouldn't you also expect legal advice grounded in strong business acumen? We understand your functional challenges and how your industry orientation shapes your strategic objectives. That is why we organize our experience logically around your business needs.

METROPOLITAN OFFICES

Atlanta
Boston
Chicago
Dallas
Denver
Houston
Kansas City
Los Angeles
Nashville
New York
Phoenix
Silicon Valley
St. Louis
San Francisco
Washington, D.C.
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ADDITIONAL OFFICES

Chattanooga
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Raleigh
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Polsinelli is very proud of the results we obtain for our clients, but you should know that past results do not guarantee future results; that every case is different and must be judged on its own merits; and that the choice of a lawyer is an important decision and should not be based solely upon advertisements. Polsinelli PC, Polsinelli LLP in California.

services

- Antitrust
- Bankruptcy and Financial Restructuring
- Corporate and Transactional
- Employee Benefits and Executive Compensation
- Environmental and Natural Resources
- Financial Services
- Food and Drug
- Government Contracts
- Government Investigations and Compliance: Civil and Criminal
- Health Care
- Immigration
- Infrastructure and Public-Private Partnerships
- Intellectual Property
- International
- Labor and Employment
- Litigation and Dispute Resolution
- Privacy and Data Security
- Pro Bono
- Public Policy
- Real Estate
- Real Estate Finance
- Securities and Corporate Finance
- Tax
- Wealth Planning / Administration

industries

- Chemical Manufacturing
- Construction
- Energy and Utilities
- Family Owned Businesses
- Financial Services
- Food and Agriculture
- Franchises and Distributors
- Health Care
- Insurance Business and Regulatory Law
- Life Sciences
- Nonprofit Organizations
- Professional Services
- Public Sector
- Real Estate
- Retail and Hospitality
- Startup Ventures
- Technology
- Telecommunications
- Transportation and Logistics
- Venture Capital and Emerging Growth Companies



real people.
real insights.™

Business Litigation Polsinelli's business litigation attorneys provide companies and professionals with business-driven legal advice that is founded on a thorough understanding of substantive legal issues, real courtroom experience and sound business judgment. Our attorneys strive to help clients make sound business decisions by providing legal advice infused with economic evaluation and risk management.

Financial Services The firm's national financial services practice encompasses all aspects of debt and equity financing, including loan origination and servicing, loan sales and securitizations, financial restructuring and work-outs, loan enforcement, and bankruptcy. Our fully integrated practice represents lenders, borrowers, issuers, investors, debtors, creditors, and master and special servicers in all matters of financing from all sides, with a history of providing practical, business-minded legal guidance.

Health Care Recognized as a leader in health care law, Polsinelli is ranked nationally by *Chambers USA*¹. From the strength of its national platform, the firm is positioned to advise on the full range of hospital-physician lifecycle and business issues confronting health care providers across the United States. The national team serves clients in hospital and health systems, academic medical centers, health information and technology companies, and many other sub-sectors of the industry.

Intellectual Property Our attorneys are a multidisciplinary team organized to handle the most complex issues facing technology and high tech companies, bioscience and life sciences companies, animal science, medical device, pharmaceutical, chemical, software and business methods, data, privacy, health care IT, and any of a variety of other high tech industries. As one of the largest IP practices in the nation, our attorneys have deep experience, including patent and trademark prosecution and litigation, IP transactions, post-grant work and strategic guidance leading up to and during the litigation process.

Labor & Employment Our attorneys partner with management to navigate challenging labor and employment problems in increasingly regulated workplaces. We help business clients plan and implement practical human resources solutions such as workforce restructuring, union avoidance plans, restrictive covenant and intellectual property protection plans, and merger and acquisition related workforce integrations. When employment disputes escalate to high-stakes litigation, our lawyers bring to bear decades of trial and class action experience to win at trial or at the negotiating table. Whether representing established Fortune 50 enterprises, or privately-held entrepreneurial ventures, we work in concert with our clients to find employment solutions that advance their business objectives.

Mid-Market Corporate Companies doing business in the middle market ecosystem require sophisticated and comprehensive legal advice designed to minimize liability and maintain flexibility while focusing on opportunity and scale. High value advice is necessary to achieve those goals. Our attorneys provide tailored legal counsel grounded in an understanding of our clients' businesses as well as the industries and geographies in which they operate, including outside general counsel, corporate governance, securities and corporate finance, joint ventures and strategic alliances (mergers, acquisitions and divestitures, private equity, and venture capital) and other corporate services.

Real Estate Development & Transactions From acquisition and financing through development and leasing, our industry understanding enables Polsinelli attorneys to drive to deal closure. Our deep bench in transactions, financing structures, land use entitlements and environmental, as well as experience in securing economic incentives through tax credit and special obligation financing, provide the practical solutions our clients value.

¹ *Chambers USA: America's Leading Lawyers for Business*, May 2016

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