

FOR NEW + EMERGING COMPANIES



PROGRAM INFORMATION

At Waller, we admire the **vision and commitment** of the entrepreneurs who turn **concepts into companies**.

The Waller Fast Track Program for new and emerging companies will get your company up to speed efficiently.

SPEED

Once we have the necessary information, we will provide you with the legal documents needed to get your company started quickly. Our goal is to have corporate documents drafted within 72 hours.

COST

A fixed fee for the service package tailored to your company's needs*

* The fee is exclusive of filing fees and other expenses, such as patent and trademark application filing fees, state and federal filing fees associated with entity formation, and drafting fees for necessary technical drawings.

THE PROCESS

- Register for username/password at wallerfasttrack.com
- Login to online portal
- Fill out business questionnaire

ENTER

- Conflict check
- Receive/review engagement letter
- Execute/return engagement letter

ENGAGE

- Receive/review organizational documents
- Receive/review management documents
- Receive/review third-party documents
- Receive/review IP documents
- **EXECUTE** Execute/return documents

WHAT'S INCLUDED

To get your company up and running quickly, Waller offers the following services as part of the Waller Fast Track Program:

Company Organization

Consult and help you select the type of organization (Corporation or LLC) best suited for your business.

Prepare and file the following documents, as applicable:

- Entity formation documents (for corporation or LLC)
- By-laws (for corporations)
- Operating agreement (for LLCs)
- Shareholders agreement (for corporations)
- Initial action by written consent
- Stock/membership interests ledger
- Application for a federal tax ID number (EIN)

Other Company Contracts

Prepare one of each of the following documents, as applicable:

- Employee proprietary information agreement for current employees and a Word format template for use with future employees
- One-way confidentiality and non-disclosure agreement
- Two-way confidentiality and non-disclosure agreement
- Creative service independent contractor agreement
- Consultation and advice on incentive equity plans (preparation of plan is an additional fee)

Intellectual Property Services

Consult with you on how to identify your intellectual property asset that should be protected, including:

- Patents
- Trademarks
- Copyrights
- Trade secrets
- Processes

Prepare and file one of each of the following documents:

- One U.S. federal trademark application
- One U.S. provisional patent application

Document Maintenance

- Organize and electronically store the Waller Fast Track Program documents and any other documents that Waller prepares for you
- Provide access to your legal documents at any time through your own storage space via our secure online portal

ADDITIONAL SERVICES

Companies participating in the Waller Fast Track Program may wish to engage Waller to provide additional services as your business grows.

Waller attorneys can advise you on a wide array of topics, including:

- Performing patent and trademark searches
- Prosecuting patent and trademark applications after filing and maintaining registration
- Applying for intellectual property protection in foreign countries
- Licensing software, patents, trademarks and copyrights
- Negotiating professional services, development and outsourcing agreements
- Negotiating franchise and distribution agreements
- Navigating data privacy issues
- Entering into real estate lease arrangements
- Issuing new securities and obtaining financing, including debt, equity or a combination of the two
- Managing tax and employee benefit issues, including incentive equity plans
- Handling business and intellectual property disputes
- Joint venture and other partnership arrangements
- General contract review and analysis

An estimate of the fees associated with the additional services can be provided at the time of the engagement.

WALLER AND ENTREPRENEURSHIP

Waller understands the challenges that entrepreneurs face in transforming a great idea into a successful business. One of the foremost challenges is getting out of the gate quickly, in an organized fashion and in compliance with applicable laws. We also appreciate the need for entrepreneurs to protect proprietary information and technology and the importance of that intellectual property to new and emerging companies.

We have the tools and know-how to provide guidance on avoiding start-up pitfalls. We will also assist with establishing banking and accounting relationships to position your business for success.

CONSULTATION WITH WALLER ATTORNEYS

The Waller Fast Track Program includes the opportunity to consult with Waller attorneys in conjunction with formation and launching of your business. For more information, please email wallerfasttrack@wallerlaw.com.



Waller Lansden Dortch & Davis, LLP is committed to understanding and addressing your unique needs and strategic goals to help you avoid the numerous pitfalls along the road to launching your own business. As one of Nashville's oldest law firms with more than 200 attorneys licensed throughout the United States, Waller has the unparalleled know-how, resources and experience to help you protect and capitalize on your ideas and intellectual property to grow your business. www.wallerlaw.com

To schedule a free initial consultation, email us at: wallerfasttrack@wallerlaw.com.



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