

## Diligence Research Topic List

These topics correspond to the topic titles in the Diligence Report Instructions document, but in some cases are combinations of two or more topics that should be treated together.

- 1. Management team & board
- 2. Product, Markets, & Business model
- 3. Sales & Marketing
- 4. Competition & Competitive advantage
- 5. Legal & regulatory
- 6. Intellectual property & Technology
- 7. Valuation & terms, Potential for Investors
- 8. Financials
- 9. Exit strategy
- 10. Other investors
- 11. Risks

