SIDECAR FUNDS A FIRESIDE CHAT

lan Patrick Sobieski



Managing Director
Band of Angels &
Co-founder Band of Angels Fund, LP

Luis Villalobos



Hans Severiens Award 2007 Contribution To Angel Investing



Founder & Board of Governors

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TCA Intra-Group Sidecar Fund

- ✓ Seraphim: \$2.925M, 51 LPs, 90%+ members
 - Automatic investment: IF \$350K and 10 members
 - Invested \$130K in first 20 deals that met criteria
 - No carry/fee; only OOP expenses (< 10%)</p>
 - Insurance, legal, tax returns K-1s, admin, postage, etc
 - Less than 5% spent, year after fully invested
 - Two LLCs (funding entity, managers)
 - Terms can get complicated; eg if capital call missed
- ✓ Positives
 - Diversification angel needs ~25 in portfolio
 - Adds more capital to deals always helpful
- ✓ Negatives
 - 10+ year burden on member managers
 - Window only opens 2-3 years; new members



Band of Angels Fund, LP

- **✓** Band Fund: \$50.1M, 21 LPs, <3% members
 - Fully discretionary investment
 - Typical investment in \$300k; allocation for follow-ons
 - Has done 50% of deals angels have done
 - Typically makes investments in the 3:1 to 1:3 ratio
 - Typical 20/2.5 carry/fee
 - Supports staff of 3
 - Value to LPs: track Band performance (+53%IRR), provide scalable access to seed asset class and info
- ✓ Positives
 - Heavily subsidizes organization (lo dues, staff, parties, etc.)
 - Plays useful role of "bad cop" in deal structuring
 - Adds a lot more capital to deals always helpful
 - Strong quid-pro-quo operating dynamic
- ✓ Negatives
 - VERY, very, very hard to raise a fund like this
 - Potential conflict of interest must be managed