



ANGEL CAPITAL ASSOCIATION

ACA Data Insights What We Learned From Our Data

The State of U.S. Early Stage Venture: 2Q21

From worst to first in a single year.

Angellist has recent published a report on “The State of U.S. Early Stage Venture: 2Q21” which offers insights into all the deals that took place on the Angellist platform this past quarter. The data is paired with Silicon Valley Bank’s proprietary data on founder spending activity this quarter. Here are some key observations and takeaways:

- 90% of events that happened this quarter to early stage startups on Angellist were positive ones.
- Nearly 12% of the startups in our portfolio raised a priced equity round in 2Q21, compared to just over 7% one year ago.
- Average pre-seed valuations on Angellist jumped 26% compared to last quarter. Seed stage valuations jumped nearly 14%.
- Startup credit card and payroll spend recovered to pre-pandemic levels.

For all the data and analysis, [click here for the full report](#).

The early stage venture industry continues to surge just one year after one of the worst quarters on record.

Markup rates for startups on Angellist soared to new heights in 2Q21, exceeding the previous record markup rate set in 1Q21. Meanwhile, valuations for startups continued to climb, and spending by founders

bounced back to levels not seen since before the pandemic.



THE TAKEAWAY

Collectively, this data offers a unique view into how capital flowed into and out of startups in 2Q21. The analysis indicates that the early stage venture market has done a complete 180-degree turn from one year ago.


Specific insights covered in the report include:

- Markup and positive activity rates
- Valuations
- Investment activity by sector
- Funding to female founders
- Popular investment instruments
- Investor behavior on AngelList
- Founder credit card spend
- Founder payroll spend
- Startup formation rate by locale

[Read the report](#) to see all of AngelList's findings.

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We hope you are enjoying these Monthly Data Insights. If you have an insight (chart with narrative) that you'd like to share in a future edition, please send us your submission to insight@angelcapitalassociation.org. Our goal is accelerate learning from each other.

For the first Annual Compilation of Action Learning from Leading Angels, The ACA Investor Insights Report can be accessed by clicking the button below and using password "ACA2021".